



26th-27th June 2024 **Coventry Building** Society Arena **Coventry**

2022!

The UK's only independent exhibition, and conferences, dedicated to healthcare technology

2024 Show Brochure and 2023 Post Show Report



exhibitors rebooked onsite in 2023

CONTACT US:

+44 2475 460 142

info@ebme-expo.com

www.ebme-expo.com

EBME Expo



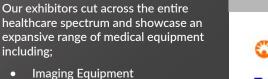
The EBME Expo is the largest gathering of healthcare technology buyers, users and maintainers within the UK. The EBME Expo offers our exhibitors a once a year opportunity to:

Forge new partnerships with NHS trusts and private asector healthcare providers

WHY EXHIBIT?

- Network with key decision makers and equipment users
- Interact with equipment users, tender managers, and servicing
- Showcase equipment to the people who influence decisions
- Launch new medical equipment and devices
- Generate critical market knowledge and research to learn more about how your product can thrive within the industry

2023 EXHIBITORS INCLUDED...



- Anaesthesia
- Laboratory and Diagnostics

WHO EXHIBITS?

The EBME Expo took over 2 halls at

the CBS Arena, Coventry for the fiirst

time in 2023, hosting 142 exhibitors.

Furthermore, over 85% of our exhibitors rebooked onsite for 2024.

- Surgery and Endoscopy
- **Patient Monitoring**
- Monitors
- **Batteries and Power**
- **ECG**
- Consumables
- Asset Management
- **Training**
- **Batteries and Power**
- Service and Outsourcing
- More...



"The EBME Expo is always a wonderful event where we can network with potential partners, catch up with clients and obtain leads for future projects. Looking forward to 2024!"

Tanja Hundt, **RFiD Discovery**

















DISCOVERY



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Inspiration



















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2023 SHOW SUMMARY







142 Exhibitors



50+ Leading **Industry Speakers**



6 Industry Led **Onsite Workshops**



14th Annual **Event**

The EBME Expo 2023 saw the launch of both the Training and Procurement conferences, which were both popular edition to the event, running on the show floor alongside the EBME and Operating Theatre conferences. The introduction of the 2 new conferences ensured that the exhibition hosted many new faces from the procurement, training and supply chain areas of the healthcare industry.

Thus presenting our exhibitors with fantastic networking opportunities with their engaged target audience.





for our delegates - the amazing 52 speakers across all 3 conference areas were well received by the delegates, and so much knowledge was shared.

I must thank the exhibitors who displayed the latest technologies, services, and training solutions, with some delivering incredible educational workshops for the delegates. The drinks reception was also a new addition - Thank you to MTS Health Ltd for sponsoring this in honour of Paul Austin, and the new 'Apprentice of the year award'.

I was pleased to be able to meet so many of the exhibitors who all expressed their thanks for developing the EBME

that without the organisers, AV teams, build teams, and Coventry Building Society Staff. A big thank you goes to BtoB Events, who work meticulously to ensure this event goes ahead without a hitch.

I look forward to seeing you all at the EBME Expo 2024 on Wednesday 26th and Thursday 27th June. Don't forget to put these dates in your diary!

Dr John Sandham

Sandran

EBME Expo chairman













THE EBME EXPO 2023 SAW OVER 1400 ATTENDEES FROM ACROSS THE UK AND IRELAND.

What makes the EBME Expo different from other UK medical events is that the show focuses on the medical equipment.

Our audience are responsible for the whole value chain from purchasing to installation, setting up for use to service and maintenance.



Clinical Engineers



Consultants



Doctors and Nurses



EBME Managers



Healthcare Technologists



Training staff



Medical Equipment Managers



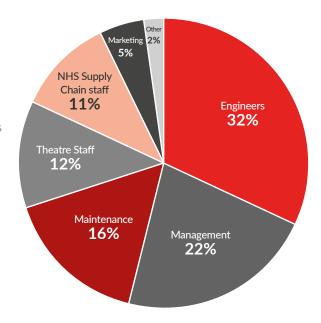
Operating Department Practitioners



Procurement Staff



Servicing Managers







A huge thank you to MTS Health who sponsored our drinks reception, to announce the launch of the Paul Austin EBME Apprentice of the Year Award.

"The story behind the apprentice of the year award was truly moving and very inspirational, as an apprentice myself."

Toni Sampson, Barts Health NHS

WORKSHOPS

The 2023 edition of the EBME Expo hosted the largest number of workshops to date. We would like to say a huge thank you to **Nihon Kohden**, **Philips**, **Bowa Medical**, **Zoll**, **Mindray** and **BD** for hosting such fantastically planned and executed sessions.

If you are interested to host a one day programme onsite to a guaranteed focussed audience of Medical Engineers, ODP's, Supply Chain Staff and Procurement Managers then contact us on info@ebme-expo.com.



DON'T JUST TAKE OUR WORD FOR IT....



"The EBME Expo is the biggest meet and greet for professionals in the medical device industry. It attracts leading medical device manufacturers to showcase the newest technology advancements and offers a chance to share knowledge with other delegates. Add that to some insightful talks really makes this a great event. And most of all, it does a lot to promote much needed awareness for this profession. Thank you to everyone involved putting this together."

Dipan Parikh, Delegate

"Excellent Exhibition! Would recommend to any company wishing to engage with the EBME community."

Matt Langford Acime UK



"The show was excellent for us. We had lots of interest and business oppurtunities networking was brilliant too!"

Sean Ryder **Optimum Biomedical Ltd**

"EBME2023 was another excellent event, with a fantastic array of useful and relevant presentations for anyone in the healthcare sector. There was also a great selection of exhibitors, an excellent networking opportunity with likeminded people who want to support healthcare technology improvement and patient outcomes, and explore new ideas. Great food as well, tea and coffee on tap!"

Jon Swift, Delegate



Ashlev Bick AUE Ltd



"Every person who visits the stand is so engaged. Brilliant mixture of people attending including engineers, theatre staff and procurement managers."

Laila Goodridge PDI



"First time I have attended and would definitely go back next year. EBME Expo conference was hands on full of new theatre equipment and learnt a lot from the presentations and speakers at the conference."

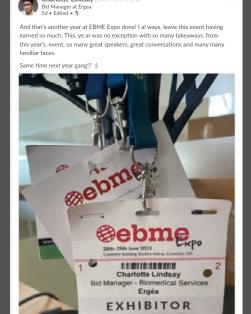
Lee Mcintyre Delegate







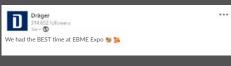
TAKE A LOOK AT WHAT OUR LINKEDIN COMMUNITY HAD TO SAY...



Charlotte Lindsay (She/Her) • 2nd



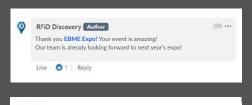








Coventry. It was a great opportunity to catch up with so many clients from acros the UK and beyond.





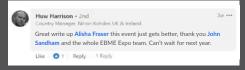
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This event never ceases to amaze us and certainly didn't disappoint this ye a well-organised and perfect platform for visitors to network and meet with the trade, discuss current trends, see and try equipment, look at routes to supply and training opportunities, and keep up-to-date with medical device regulations. It's great to know our spot at EBME Expo 2024 is secure!





Wow, what an amazing 2 days at the EBME Expo, some outstanding speakers on all the stages and once again the exhibitors excelled.



Philips GE HealthCare Stryker Drager Siemens Healthineers Erbe Group SOWA MEDICAL UK BO TriMedika Mindray Fresenius Kabi #ebmeexpo #conferences2023 #exhibition2023 #medicalo





We had lots of questions about connectivity, the mWear wearable monitors, the ultrasound in our new D60 defibrillator, and training with our service team.

If you've still got questions we'd be happy to help! Visit our EBME Expo page to drop us a message or find out more about our products and services

https://lnkd.in/dBwP5sEn

#EBME #EBME23 #healthcarewithinreach #connectedcare #digitalhealthcare





And that's a wrap for another year at EBME Expo!

This is my favourite industry event so thank you to everyone behind the scenes who made it happen.

It was great to meet so many of you this year. The footfall was fantastic, our workshops were increasingly popular and it was invaluable being able to discuss the various successes and challenges facing the industry at the moment with so many of you. It was great reconnecting with people I'd met at previous EBME shows, meeting some of you for the first time in person (having previously only ever interacted on **LinkedIn**) and meeting the many "up and coming stars of the EBME world" in the form of Biomed Apprentices and Student Engineers. It was a busy couple of days and I cannot wait to do it all again next year!

NIHON KOHDEN UK LIMITED





seeing you again next year. #EBME #MRI #anaesthesia #healthcare #medicaldevices



Chris Last (He/Him) • 2nd National Equipment Manager St John Ambulance 2d • Edited • 🖫

Two fantastic Days at the EBME Expo. Thank you John Sandham for Supporting St John Ambulance and other Charities. The Stand gave us a real opportunity to engage with Suppliers with some meaningful dialogue and the Q&A session on stage allowed us to engage delegates about volunteering opportunities within the respective charities. Once again John an excellent and professional showcase. look forward to next year